



# SHARED VISIONS

## PROMISING FUTURES

**Position:** Marketing Representative

**Compensation:** Base Salary – **\$50,000**

**Plus** – New Commission Earnings Opportunity  
1st Year Average – **\$46,000**

**Plus** – 1st Year Bonus Opportunity – **\$5,500**

**Average Earnings of all  
Marketing Representatives: \$164,069**

**Responsibilities:** Business-to-Business Commercial  
Insurance Sales

**Products Include:** Property and Liability Insurance  
Commercial Automobile  
Insurance  
Workers Compensation Insurance  
Group Health Insurance  
Life Insurance  
Disability Income

### What to Expect:

- Take over an existing client base
- Protected territory
- Extensive training – 6 weeks classroom training and 24-month installation program
- Sales leads from recommending trade associations and national buying groups
- Comprehensive benefits including: medical insurance, 401(k), and pension plan
- Industry-leading incentive opportunities

*College degree and proven success required*

Federated Mutual Insurance Company  
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RC-5 Ed. 2/16 © 2014 Federated Mutual Insurance Company

It's Our Business to Protect Yours

